

BARSHOP & OLES

C O M P A N Y

To Whom It May Concern:

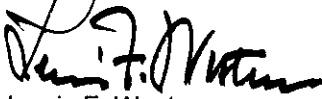
Our firm has done business with Kencon Constructors, Ltd. since 1996, during which time we have utilized their services on three shopping center projects in San Antonio.

On our first project, they were engaged as project managers. On the second, they served as general contractor on a job with a negotiated price. On the third, they served as general contractor on a cost plus fee basis.

All three projects were multi-tenant retail properties where our lease agreements established critical delivery deadlines for large national tenants. These projects also required careful construction coordination with existing adjoining shopping centers whose businesses could not afford to be interrupted.

In each case, Kencon provided carefully managed services that allowed us to meet important deadlines, while constructing quality projects. Every Kencon staff member that has been involved in our projects has been hard working, knowledgeable and dedicated to the success of our projects.

Sincerely,



Lewis F. Westerman
Executive Vice President

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